## Selected for you

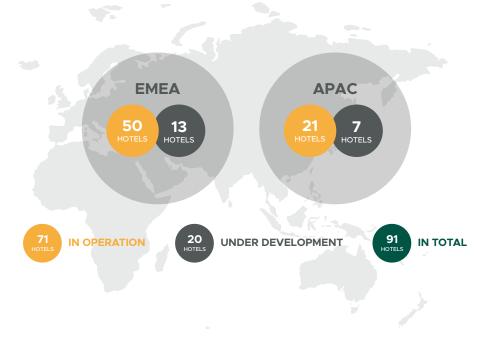
Radisson Individuals brings together hotels that have unique characteristics and personalities yet meet Radisson Hotel Group's high standards of quality and service.

Whilst some may stand out specifically for their architecture, location or gastronomy, we bring together hotels that offer guests a selection of key experiences that are consistently delivered. Our upscale hotels are located in renowned cities, close to airports and key business and leisure destinations.

### **GLOBAL BRAND PRESENCE**

RADISSON

Individuals.



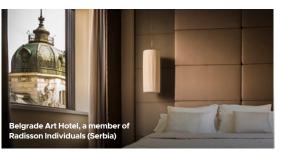
#### ADDING VALUE

As a member of Radisson Individuals, you will benefit from both commercial drivers and cost optimization strategies operated by Radisson Hotel Group across all our brands.

With the backing of a dynamic, global hotel group, we add value to your independent hotel:

- Revenue maximization based on best-inclass revenue management tools
- State of the art IT infrastructure
- Award winning safety & security and responsible business programs
- Global procurement platform
  - Owner privileges





**OWNER VALUE PROPOSITION:** Join a global network and distribution system with limited capital investment while maintaining your uniqueness.

There are numerous benefits for an individual hotel or a small chain to become a member of Radisson Individuals:

- Radisson Hotel Group distribution power
- Halo effect stemming from Radisson Blu Europe's larger upscale brand
- Significant Loyalty programs with over 20 million members\*
- One-stop shop website
- Simple but impactful brand standards.
- Cost-efficient concept
- Unique and independent, maintaining your operational efficiency
- Global corporate sales
- MICE opportunities

# Selected for you

#### **ENTRY CRITERIA**

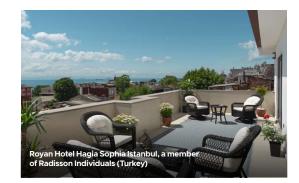
RHG will undertake a simple compliance assessment focusing on 3 key parameters:

RADISSON Individuals.

Quality\* (\*which is measured through GRI - Global review Index) scores of 80% and higher are required as a minimum standard

Fire and Life Safety Compliance of 100%

IT Compliance: Ability to connect with RHG systems and security







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