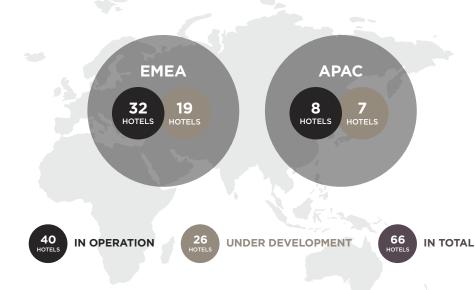


Welcome to the EXCEPTIONAL

Radisson Collection is a unique collection of iconic properties. While the character of each hotel feels authentic to its locality, all offer the ultimate template for contemporary living; united by bespoke design and exceptional experiences across dining, fitness, wellness and sustainability.

GLOBAL BRAND PRESENCE







OWNER VALUE PROPOSITION

A collection of hotels that allow uniqueness while maintaining a luxury lifestyle.

BRAND HIGHLIGHTS

Authentic Local influence. Living Design. Vibrant Social Scene.

- Allows individuality of design execution, relative to its location
- Existing strong brand recognition in our Radisson Collection brand – compared to other competitor brands
- Flexible framework of Brand Endorsement
- Access to our Global Reservation and Corporate Support Offices.

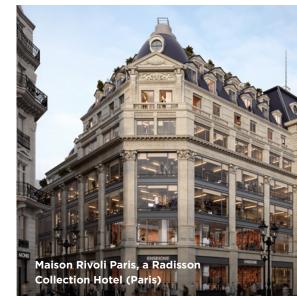
ADDING VALUE

With the backing of a dynamic, global hotel group, we add value to your investment by putting teams of experienced experts at your fingertips. From in-house architects and surveyors to engineers and functional specialists we can support with everything from concept planning, throughout the construction, up to the grand opening of your hotel and its ongoing operational success:

- Project definition & space planning
- Revenue maximization based on best-in-class revenue management tools
- State of the art IT infrastructure
- Award winning safety & security and responsible business programs
- Global procurement platform
- Pre & post opening support
- Owner privileges

COMPARABLE BRANDS

Sofitel / Autograph Collection / Curio Collection by Hilton / Unbound Collection By Hyatt





Radisson Collection Hotel, Waterfro Cape Town (South Africa)





Welcome to the EXCEPTIONAL

BRAND MATRIX

NUMBER OF KEYS	100-400
POSITIONING	Luxury Lifestyle
LOCATION	High profile locations in major, capital cities and exclusive leisure destinations
PRODUCT	Urban / Resorts
GROSS INTERNAL AREA PER KEY	55 sqm - 85 sqm
COST PER KEY	EUR 170K - 190K (excluding land and developer's fees)
FF&E COST PER KEY (incl. IT/kitchen)	EUR 26K - 35K
OS&E COST PER KEY	EUR 3.5K – 6.5K

BUSINESS MODEL

Mature Markets: Leased/Managed/Franchised Emerging Markets: Managed/Franchised

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RADISSON

Radisson

Radisson

(costs are based in Central Europe - fees and contingencies excluded)

RADISSON HOTELS







CONTEMPORARY ROOM LAYOUT (28 sqm)



DESIGN DIRECTION



Individuals. artiotel PARK parking country Prize

DESIGN & SPACE PLANNING

Contemporary interiors with iconic design pieces.



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